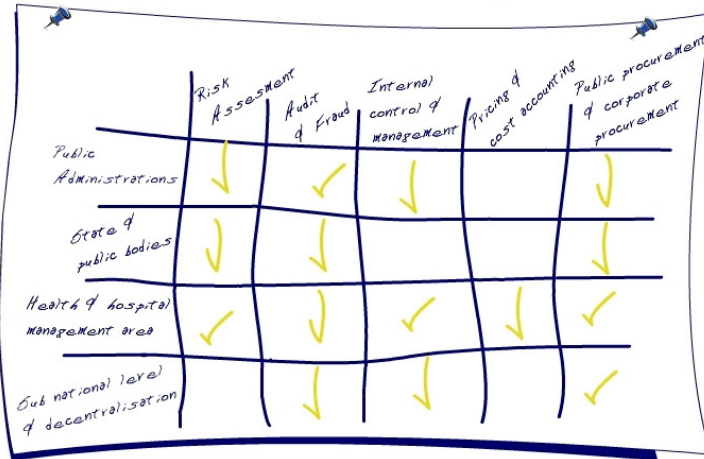


Challenge in the Public Sector

Is the Public Sector Challenged by or is it Challenging the Market?

As both assessments are true, Public Sector has to initiate and follow the Change. Globalisation, Citizens' awareness and transparency of management are the main reasons for that.



	Risk Assessment	Audit of Fraud	Internal control of management	Pricing of cost accounting	Public procurement of corporate procurement
Public Administrations	↓	✓	↓		↓
State of public bodies	↓	↓			↓
Health & hospital management area	✓	↓	✓	↓	✓
Sub national level of decentralisation		↓	↓		✓



is your partner for the preparation of your institution for the most important challenges.

One of those is the permanently increasing expectation in terms of volume and quality of services. More and better... while resources are every day

scarcer.

The ticked intersections address the areas in which our consultants have already acquired proficiencies and credentials.

Therefore, the key-changes in your way of management are the introduction of risk management and internal control in order to identify priorities of the moment and dedicate resources accordingly, to adapt costs and prices to the market and to reduce cost of resources. Our consultants will assist you in:

- ⇒ Introducing and disseminating Risk management
 - Customized methodology
 - Coaching for the implementation and first use
- ⇒ Using Internal audit and internal control for efficiency improvement
 - Professional assessment of processes' efficiency and recommendations
 - Purposefulness of objectives and adequate use of resources
- ⇒ Introducing cost analysis and defining pricing
 - Choice of an appropriate cost accounting method
 - Implementation of cost analysis
 - Linkage of pricing with market and costing
- ⇒ Improvement of Public/Corporate Procurement for reduction of costs
 - Creation of "pools of competence" for gathering the various parts of know-how involved in complex tender processes
 - Application of the spirit of the Procurement law beside the text
 - Strategy of procurement and investment plan

In short, to seek room for cost reduction and better allocation of resources towards the targets identified in the strategy.